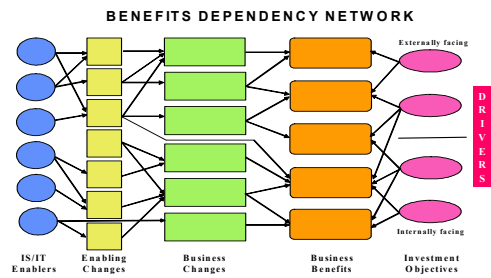


Benefits Management Workshop



Workshop Outline

Introduction

This 2 day workshop addresses the processes involved in Managing Benefits through to their Realisation. The workshop will allow attendees to start the process of identifying/quantifying Benefits plus planning for their Realisation.

Course content

Introduction to Benefits/Benefit Management

The Benefits Management Process

Defining/Qualifying Benefits:

- Benefit Dependency model
- Benefit types/measures (dis-benefits!)
- Benefit profile
- Stakeholder analysis

Benefit Planning:

- Benefit Management Strategy
- Benefit Realisation Plan
- Benefit Ownership – Roles/responsibilities

Implementing the Benefit Realisation Plan

Evaluating Benefit Realisation

Identifying Additional Benefits